

Customer Relation Management [CRM] Course

INPUT

SNO	Heading	Description	
1	General Set Up	System Configuration	
2	Create General Masters	Region(Country)	
3		Segment(State)	
4		Area(Station)	
5		Company Or Branch	
6		Company Linking	
7		Bank	
8		Customer/Vendor	
9		Tax Applicability	
10		Measurement Unit	
11		Currency	
12		Color	
13		Article Wise Color	
15	Create Plant Setup	Make	
16		Blow Room Line	
17		Machine Erection	
18		Machine Settings	
19	Create Fiber & Yarn Masters	Cotton Fiber	
20		Cotton Yarn	
21		Slub Yarn	Create Slub Parameter
22			Create Slub Code

OUTPUT

SNO	Heading	Description	Description
1	Create General Masters	Region	
2		Segment [State]	
3		Area [Station]	
4		Company Or Branch	
5		Company Linking	
6		Bank	
7		Customer / Vendor	
8		Tax Applicability	
9		Measurement Unit	
10		Currency	
11		Color	
12		Article Wise Color	
13	Create Plant Setup	Make	
14		Blow Room Line	
15		Machinery Erections	
16		Machinery Settings	
17	Create Fiber & Yarn Masters	Cotton Fiber	
18		Cotton Yarn	
19		Slub Yarn	Create Slub Parameter

Prerequisite For Costing

INPUT

SNO	Heading	Description	Description
1	Costing	Perquisite For Costing	Cotton Rate
2			Manufacturing Expenses
3			Waste Realization
4			Fixation Of Scrap And Bale Rate
5			Create Consumption Heads
6			Create Cost Centers
7			Create Monthly Assumptions For Contribution
8			Create Budgeted Production Norms
9			Create Budgeted Commercial Norms

OUTPUT

List Of Output [Prerequisite For Costing]		
SNO	Heading	Description
1	Prerequisite For Costing	Cotton Rate
2		Manufacturing Expenses
3		Waste Realization
4		Fixation Of Scrap And Bale Rate
6		Create Consumption Heads
7		Create Cost Centers
8		Create Monthly Assumptions For Contribution
9		Create Budgeted Production Norms
10		Create Budgeted Commercial Norms
11		Count Wise Contributions

Customer Relation Management [CRM]

INPUT

Marketing Management		
SNO	Heading	Description
1	Create Contracts	Apply Tax Information
2		Create Payment Terms
3		Export & Domestic
4		Sample Sale
5		Second Quality And Alarm Material
6		Knitting Yarn
7	Create Production Orders	
8	Create Dispatch Instructions	

OUTPUT

List Of Output [Marketing Management]			
SNO			Description
1	Marketing	Create Contracts	Apply Tax Information
2			Create Payment Terms
3			Export & Domestic
4			Sample Sale
5			Second Quality & Alarm Material Sale
6			Knitting Yarn
7			Count / Contract Wise Detail
8			Delivery Schedule
9			View Contributions
10			Create Production Order
11			Create Dispatch Instruction
12	Customer Management	Track Customer Information	Contract Details
13			Contract Wise Product Details
14			Proposal To Customer / Prospects
15			Contract Wise LC Details
16			Contract Wise Production Status
17			Contract Wise Dispatch Details
18			Invoice Wise Complaints
19			Complaint Response
20			Payments
21			Sale Returns
22			Ledgers
23			View Delay in Collection of Payments